



CALNENA Executive Board Weekly Conference Call

Thursday, January 31st, 2019

On the call: Lee Ann Magoski, 2nd VP, Rosa Ramos, Secretary, Alicia Caddy, Commercial VP, Tiffany Howard, Commercial VP, Hanan Harb, Treasurer

Absent: Paul Troxel, President, Sherri Rinkel, 1st VP, Debbie Burger, Immediate Past President

Meeting started at 1005

Discussed vendors who are presenters receiving a discount. According to the Call For Papers announcement, PSAP/Government employees who present will receive the speaker discount. Only one discount per presentation. If a PSAP/Government employee is presenting as part of a vendor presentation, the PSAP/Government employee is eligible to receive the speaker discount. 9-1-1 Kids – they are under the impression that they responded to the Call for Papers but had not heard back. There is no record of their submission and we no longer have space in our schedule to accommodate additional presentations.

Lee Ann will send out another draft class schedule – few edits are needed

MCTE Hotel – Hanan has been in discussion with hotel to increase the number of rooms. Current government rate is \$174, hotel is starting to sell out and the best price they are offering is \$249. Hanan will be contacting registrants who have multiple reservations to confirm attendance in hopes of opening up more rooms at the current conference rate

Vendor Prospectus states payment due by February 1st, CALNENA reserves the right to charge a late fee. The board discussed the late payment penalty and agreed to a 10 day grace period. Hanan reached out to the vendors who have not paid fees, giving them notice that the late payment penalty will be enforced if payment is not received by February 11th.

Latest registrations

157 Member Registrations

23 Non-Member Registrations

19 ENP Registrations
7 Day Pass
67 ILF attendees
206 registered attendees

4 Diamond Partners
10 Ruby Partners
24 Tabletop partners

Last year's final numbers:

212 Member Registrations
58 Non-Member Registrations
31 ENP Registrations
22 Day Pass
86 ILF attendees

366 registered attendees

3 Diamond Partners
11 Ruby Partners
28 Tabletop partners

Hanan working on bottles and bags that will accommodate our full logo. Shirts for board have been ordered.

Guidebook – Lee Ann and Sherri working on loading the classes into Guidebook.

For future board discussion, vendors presenting without a booth

Challenge Coins have been ordered. A determination was made to sell them for \$20 per coin. All on the call voted and agreed.

Elections – Discussed current status on executive board – Voting ends on 2/8 at 11:59, Hanan will send out a notice reminding everyone there are 8 more days to vote.

Call concluded at 11:01am